

"Last year we had eight derailments, since installing 'The Way' switch [indicators] we have had zero."

**-Superintendent, Grain Terminal in Oregon**

"I have seen and worked with them myself first-hand. They are very well designed and are easy to see from a distance, allowing crews to operate safer. I would recommend them to anyone involved in the rail industry."

**-Senior Manager Terminal Operation, Class I RR**

"Our train operators asked, 'why didn't we get these installed earlier?' They are much simpler, safer, and make our job much easier."

**-Manager, Grain Terminal, Washington**



**Safer switching** means changing operator's behavior.

Railroad switch indicators in use today are **corroding, confusing, & unclear**. Simply put, they don't indicate anything to trainmen.

Operators need a switch indicator that **alerts** them to what lies ahead, and **corresponds** to what the switch points say.

THE WAY™ switch indicator is the only indicator designed to train employees to double check every switch-point. Increasing **safety** and **reducing human factor incidents** at train yards.

## Safety Experts.

TRACK INSPECTION

VEGETATION CONTROL

SWITCH INDICATORS

SAFETY PRODUCTS

RAILROAD CONSULTING

TRACK MAINTENANCE

RAILROAD SAFETY TRAINING

# THE WAY™

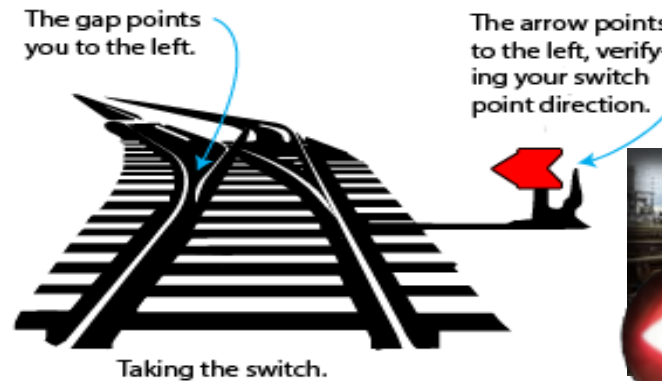
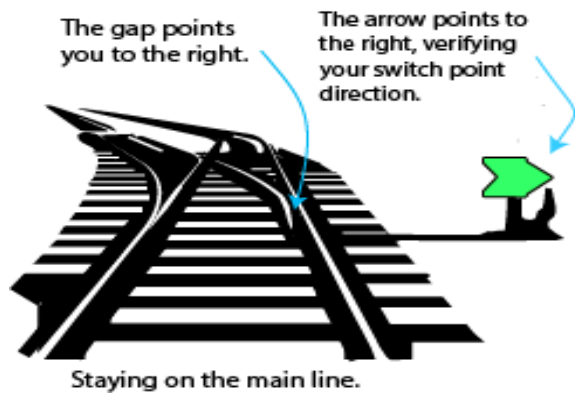
## SWITCH INDICATORS

RSO-OREGON.COM | 971-409-4870 | PORTLAND, OR

# Designed by operators for operators.

## RELIABLE AND AFFORDABLE SAFETY SOLUTION

Highly visible and clear switch indicators are the best double-check for switch points. Not only do they warn operators from farther away, a second visual of the lining of the switch confirms their movement when nearby. Whether your switch-crew is experienced, an extra-board, long-shore, or in training, The Way switch indicator will provide them a standardized visual double-check at every switch point.



## Stop running through switches.

- Patent pending double arrow design, the only switch indicator intended to visually correspond to the switch points.
- 3M Diamond Grade DG3 reflective sheeting reflects nearly 60% of available light back, 2x - 4x the visibility of switch indicators in use today.
- 100% aluminum structure withstands the harshest elements, providing a switch indicator that will not corrode or rust.
- Available for both low-mast and high-mast switch stands, providing a standardized indicator for all industrial, yard, and road movement.



## It's an issue of Safety.

### OVER 34% OF DERAILMENTS INVOLVE HUMAN FACTOR INCIDENTS

Switches are the most common location for human factor derailments. Switch indicators are suppose to correspond with the switch points, verifying what the switch points say. Instead they are corroded, hard to see, and unclear. Railroads that continue to use switch indicators that are dysfunctional or unclear, risk an incident, derailment or worse at every switch point.

